Security Risk Assessment Info

Alwinco
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SUMMARY

It is of utmost importance that when you read this Security Risk Assessment Proposal that the document be considered as a whole. Each aspect needs to be given sufficient attention to and not only the price thereof. The purpose and the final goal of the conduction of the assessment need to be fully understood.

As the only independent security consultancy in the country our main goal is to convince all CEO’s and MD’s as well as all other business and homeowners the true value of security (before they become a victim) and the benefits of having regular Security Risk Assessments conducted regarding the opportunities available to the criminal to act upon.

Each and every assessment is truly unique and the living conditions / nature of the business need to be analyzed so that no hindrance is caused in your daily activities while securing your property.

SCOPE OF THE SECURITY RISK ASSESSMENT

1. Continuous and extensive research is required not only during the assessment stage but also in the provision of a workable Security Plan
2. Part of our function is to ensure that your Security Providers are PSIRA registered and are fully compliant to all relevant legislation
3. Our aim is to place you in control of your security. Security is not a ‘one-size-fits-all’ solution. Your security and the solution thereof must be perfectly and seamlessly tailored to suit your extremely specific and individual needs
4. To determine why there is still crime with all the technologies we have to our disposal
UNDERSTANDING THE DEFINITION OF SECURITY

Your willpower to keep the criminal out of your property must be greater than the criminal's will to find a way into your property.

A common misconception is that the criminal is uneducated. This not true as the criminal has become more sophisticated due to the availability of the internet and has often more knowledge of the area and the property of the intended victim than the target himself / herself does. These individuals will scope out your property and survey the surroundings for long periods of time before they hit.

THE VALUE OF SECURITY AND THE MEASUREMENT THEREOF

Unfortunately the true value of security is realized only once IT IS TOO LATE! This is when you find yourself or your loved ones or employees in the awful predicament of being a victim to crime.

Bearing this in mind, consider what an Independent Security Risk Assessment will provide you with. What are the benefits of having such a survey conducted on your property?

An assessment will place you in control of your security. All threats and vulnerabilities within your security will be positively identified and solutions shall be provided enabling you to make your property more crime resistant and to prevent the crime from occurring beforehand.
THE OPPORTUNISTIC NATURE OF THE CRIMINAL

For a crime to occur, 3 aspects need to be present namely: Desire, Ability and Opportunity. The desire of the criminal cannot be affected and his / her ability to commit the crime can only be hindered. The 1 factor we have control over are the opportunities made available to the criminal to commit the crime. Often if they see their chance to strike, they will use it. By identifying and removing these opportunities you will actually be instate to prevent the crime.

OUTLINE OF THE SECURITY RISK ASSESSMENT

The following is a brief outline of what you can expect from a Security Risk Assessment:

1. The Truth Concerning Your Security (Both current and into the future)
2. An In-depth and Thorough Audit of Your Physical Security Including Functionality and the Actual State Thereof
3. An Independent, Objective, New and More Accurate View of Your Security
4. Our Unique Partnership Approach
5. Risk & Vulnerabilities Identification & The Security Solution
6. The Planning of Your Security
7. Breaches in Security & Evidence After the Crime
8. Placing YOU in Control
9. Protecting Your Assets
10. Status of Your Current Security Service Provider
11. Better Budget Planning
12. Findings Cross-Referenced with Your Previous Security Risk Assessment
13. The Importance of Security Awareness Information & The Training Thereof
15. Your Security Being Assessed in 5 – 7 Different Levels
16. Key Points That Most Security Companies & Business / Homeowners Forget or Fail To Consider
17. Common Mistakes in Security Revealed

THE DIFFERENCE BETWEEN A PRODUCT ASSESSMENT & AN INDEPENDENT SECURITY RISK ASSESSMENT

Due to the fact that the concept of Security Risk Assessment is relatively new in South Africa this allows for a large gap for misconception. Currently we are the only company that offers Independent Security Risk Assessment in the country.

Your Security Company may offer you an assessment claiming to identify the risks in your security but unfortunately all they are actually conducting is a Product Assessment. These assessments are usually offered at a minimal fee or even for free as their money is made by the sales of the product, installation of the hardware or the services provided.

Although these parties may have an excellent knowledge of the products they are convincing you to purchase they unfortunately lack in actual experience regarding the workings of a crime scene and do not do the necessary research regarding criminal trends or tactics. Often the client is left in the dark and if their product will not fix the problem, it might just go ignored. Because these so-called assessors make their living of the sales of specific items or from the installation process, they cannot be objective in opinion and most of the time the solution is decided upon before the completion of the assessment.

We are proud to state that we are totally independent as we do not receive kickbacks or any form of financial gain of the implementation process or upgrade of your security system. Through our independency we can give you an unbiased and honest analysis of the state of your security. Through the ongoing research of not only trends but of all the latest technologies that are developed and released, we can provide you professional and expert advice.
as to how to solve your security needs. The slightest case of conflict of interest shall be avoided at all costs.

Just as any other expert in their field such as a doctor, lawyer or accountant, the Independent Risk Assessor sells his / her professional advice for a living. You are therefore charged for the supply of his / her expertise and experience.

GOALS OF THE INDEPENDENT RISK ASSESSOR

THE TRUTH CONCERNING YOUR SECURITY

As stated the mere fact of our independency allows us to afford to be truthful and unbiased in our conclusions. Additionally no conclusion or solution is decided upon until the Risk Assessment has been concluded.

Another point that has been brought to light is that most Security Managers simply avoid the discussion of security risk in general. Although this subject is viewed as a negative topic the mistake is made by not revealing the existence thereof because it is a negative topic. Security risk is usually associated with cost and not the actual safety, lives of loved ones / employees lost, data lost, assets lost etc.

Additionally both in-house and out-sourced Security Managers are reluctant and often simply afraid to convey the whole truth about the full status of the current security to management. The reasons for this are that often they are aware that management might not heed them nor has there been made proper financial allowance for security. Actually when the time comes for budgets to be cut, security is generally the first to go. By keeping quiet they feel they will not be held responsible and that additionally they are ensuring that their contracts will not be terminated as an eventuality. Due to this fact many business owners in the hospitality trade, property and real estate agents, complex, governmental and estate managers are completely misinformed about their real current security status. Security risk strategies are never developed and no meetings are held by management to earnestly discuss security.
Every Security Manager or Facility Manager should in actual fact be able to conduct a full Security Risk Assessment. Unfortunately this knowledge is not easily accessible and should training be required, Alwinco will be able to offer this service.

Part of the assessment is formed through the understanding of the crimes in that specific area. The available access routes in and out of each property are also analysed. Generally businesses have 2 entry and exits points: one that is used mainly by the clientele and another which is used specifically by the staff. It is usually this entry and exit point that is used by the criminals after the crime has been committed.

**Do not guess!**

**A THOROUGH AUDIT OF YOUR PHYSICAL SECURITY INCLUDING FUNCTIONALITY & THE ACTUAL STATE THEREOF**

An in-depth onsite examination and analysis is done to ascertain the truth about your security’s present status, identifying deficiencies or excesses, and collecting as much information as possible, whether “dirty” or not, to determine the real functionality of your security system.

Another important factor that directly affects your security is the Day / Night factor. Your property shall be assessed accordingly.
This aforementioned factor respectively includes:

- **Outside Security** (crime as addressed from an outside source)
- **Inner Security** (crime that occurs within your business ie: staff / inside jobs)

This entails that the site shall be visited during the day as well as afterhours during the evening. In the instance of a company being assessed staff members shall be interviewed as part of the assessment process. Through these measures all internal and external threats can be accurately measured as well as in 5 – 7 different levels. Many factors affect each other.
A Security Risk Assessment also brings new ideas to the table and will show you a new way in which to approach your security. A large part of the service we provide as an Independent Security Risk Assessor is that of continuous research concerning all security aspects as well as the development of the latest tragedies and the release of new technologies. We attend various seminars, workshops, exhibitions and presentations regarding this as well as filling the role of guest speakers occasionally.

Once your assessment has been completed the document shall remain living. The very nature of this means that we will keep on sending you all relevant information into the future, in written form so that it can be added to the assessment documentation thereby allowing it to continue to grow.

The origin of our name, ALWINCO, is derived from ALWays IN COntrol. We will place you in the position of being completely aware and in control of your security.
As we have no ties to the manufacturers or the suppliers, the only partnership we establish is with YOU – our client. It is therefore very important for us that we provide you with the best solutions possible to fit your individual and specific needs.

The results of your assessment as well as the Security Plan should provide you with a sound stable foundation to base all your security needs on into the future.

**RISK & VULNERABILITIES IDENTIFICATION & THE SECURITY SOLUTIONS**

Although we recognise the strengths of the local Security Companies, and therefore choose to work closely with them, we also acknowledge that a Security Risk Assessment performed independently makes an incredible difference in focus, prioritization and implementation of outcome based solutions as detailed within the Security Plan. This is only possible if all your weaknesses and the presence of risk regarding your physical security is positively identified and clearly explained.

All these vulnerabilities shall be made very clear to you, and as the final decision in which solutions to use still lies in your hands, we will merely provide you the best options available to allow you to make well informed and good decisions.

Only once the assessment has been conducted and the weaknesses identified can the assessor begin to give you the options regarding the solutions to allow proactive crime prevention. The Independent Risk Consultant does not go into the assessment with any prior judgements or foregone conclusions. Only once the necessary research is done including the advice from various specialists in their respective fields as well as the manufacturers and suppliers, can the final outcome based recommendations be derived. Your real risks and extremely unique needs shall influence this unlike the product assessment as conducted by the Security Company or Service Provider.

Additionally the product assessment will not allow for any expansions or integration capabilities into the foreseeable future as the true needs of the client are never properly addresses. Often problems that cannot be remedied by their product list will be ignored and not be brought adequately to light. An
independent consultant will continue searching until the workable solution to your security is discovered and accurately designed.

As we are all aware South Africa has a very high crime rate as the media likes to remind us regularly. Clearly burglar bars, alarm systems and / or armed response is not longer good enough. The problem is that we do not think like the criminal does and often think because we won’t do something we conclude mistakenly that no one else will. Due to this fact we often don’t even see the criminal approaching. Furthermore the criminal does not fear the law or the consequences of their actions.

Additionally these individuals are also under the influence of alcohol, drugs or in some cases even muti (witchdoctor’s medicines) and may even believe they are unstoppable or immortal. This causes the criminal to think irrationally and this must be considered when the final solutions are derived as you will no longer be dealing with a regular or normal mindset. Conventional security will prove futile against such an enemy. There are several aspects of the criminal personality that need to be taken into consideration.

This is why especially in security the old adage of “Prevention is better that cure” is 100% applicable. Prevent the crime from occurring because it is too late and once that line has been crossed.

THE PLANNING OF YOUR SECURITY

As stated the assessment shall in the outcome make provision for your security to be upgraded and integrated where possible. Due consideration shall be given to budget and a solid foundation will be gained for all security needs into the future.

To be optimally effective all hardware and systems need to complement each other perfectly to find the best solutions possible. It is important to remember at this point that security and systems are becoming more complex and advanced therefore more research and technicalities need to be investigated as opposed to the past where an alarm, a guard or dog might have proved sufficient. Unfortunately this will not be the case today.
A good understanding of your security is required and all the relevant principles need to be kept in mind. Information is power and competent decisions cannot be made without it. This is as true in security as any other field.

**BREACHES IN SECURITY & EVIDENCE AFTER THE CRIME**

Part of the Security Assessment besides keeping the criminals out will additionally cover the possibility of a security breach. Should your security be penetrated your security setup will be in state to ensure that ample evidence will be gathered to assist with the subsequent investigation to follow.

Assistance will be provided for the implementation of a Safety / Security Plan to help you in the management of your circumstances in the case of such an eventuality. You will be able to maintain control as the situation unfolds while at the same time allowing you to mobilize your resources and to keep your staff / family out of harm’s way until assistance arrives on scene. This is one of the most neglected yet such a vital aspect regarding holistic security planning.

Useable evidence after the fact will also determine a part of your security system’s worth.

**PLACING YOU IN CONTROL**

To enable you to be in firm control of your security you need to be provided with all the relevant information in what needs to be protected and how that can be achieved. This knowledge shall allow you to make the best decisions regarding your security and will assure through the assessment that you are completely aware of all threats present in your system or on your property.

If you are looking for a purely cosmetic means of security then a Security Risk Assessment is not the answer for you.
PROTECTING YOUR ASSETS

The following question shall be asked during the assessment: What are your assets? What is valuable to you and what needs to be protected?

If you are a homeowner the answer will be your family and loved ones as well as your belongings. In the case of your business the answers will range from your employees to your clients right through to your information and business continuity.

Once this has been effectively determined provision shall be made to ensure that these assets are protected in the best way possible.

The most likely attacks that would target your property will also be identified and then thoroughly investigated. Another viewpoint that will be scrutinized is the event of the worst case scenario that could hit your home or company.

It is also necessary to bear in mind that criminals may break-in for something small or rather ineffectual to you but the damage caused during the break-in process is more likely to cost more than the actual item stolen. Any opportunities that could allow this to happen need to be completely eliminated.

STATUS OF YOUR CURRENT SECURITY SERVICE PROVIDER

The Security Service Provider is the security company currently employed at your property albeit your work environment or your home within the complex. This assessment consists of 2 parts:
The first part covers the Alarm and Armed Response Units. The current alarm system you have installed will be considered as well as any other hardware you may have onsite. We also look at the time that the response vehicle takes to arrive on site in a positive activation of your alarm. In the business this is referred to as Time-X. The position of the vehicles during stand-off between signals also needs to be explored. Besides these listed many other factors will influence the outcome.

The second part which is usually the most important concerns the Security Guards. The contract that you have with the company is investigated and an in-depth analysis shall also be done on the guards. PSIRA registration needs to be confirmed as well as the communication tools the guards have to their disposal and what the procedures to follow will be in the event of an emergency or robbery. The knowledge and training of the guards will be tested and their conduction of their duties as pertaining to the SOP’s (Standard Operating Procedures) and the company’s responsibility as outlined within the SLA (Service Levels Agreement) amongst other relevant factors will also be investigated.

**BETTER BUDGET PLANNING**

Another important aspect that is often underestimated, other than the fact that Security Risk Assessment is a proper and full audit revealing the state of your security, is that you will be presented with better options to budget for your security wisely even up to 3 – 5 years after the completion of the assessment. This means that you will not have to needlessly waste money on the incorrect security components and there will be no reason to wonder what other options there might be. Any new technologies that are released into the market after the completion of your assessment shall be forwarded to you if they will work as often the roll-out of the security system takes a certain period of time.
FINDINGS CROSS-REFERENCED WITH YOUR PREVIOUS SECURITY RISK ASSESSMENT

This is done to eliminate the likelihood that a characteristic of or flaw in your security system, the design thereof, the location, general operation etc renders it susceptible to possible destruction, incapacitation or exploitation. Through cross-referencing our findings with any previous Security Risk Assessment you may have in your possession we will be able to determine if the risk was previously noted and whether the relevant steps were taken to remedy the problem area and if the recommendations were the correct steps to be taken in the first place. Should any risks remain we shall provide the solutions to eliminate those risks once and for all.

Note: That is to say that you do have a previous Security Risk Assessment in your possession and that your current security system was based on one.

You do have one, don’t you?

THE IMPORTANCE OF SECURITY AWARENESS INFORMATION AND THE TRAINING THEREOF

It is essential that the household or the employees at your business implement Security Awareness Information. The reason this is so important is that each and every one of your family members and loved ones or your workforce have the necessary knowledge and tools to ensure a safe and secure living/working environment. Many crimes can be prevented through this training long before they happen and many security solutions are made 70% more effective through the means of Security Awareness.

If required, Alwinco can supply all relevant training.
Alwinco: taking security and crime prevention to higher levels

ASKING THE IMPORTANT QUESTION: WHAT HAPPENS IF YOUR SECURITY DOESN’T WORK?

Alwinco has completed over 250 assessments over the last 18 years varying from private residential establishments, governmental departments, farms, complexes (both living quarters and commercial), retail parks, malls right through to numerous corporate companies, warehouses, plants and various other properties besides the thousands of crime scenes that have additionally been investigated. The aforementioned experience has enabled us to constructively identify vulnerabilities in your system as well as all opportunities, weaknesses and threat possibilities. A structure has been created over the years where a list of more than 2580 questions are asked or aspects that are looked at which we use as a guideline when conducting the assessment. Reverse crime engineering has enabled us to make the task all the more easier for us. Once these have been positively identified we will provide you with the means to correct all these flaws.

Another factor that needs to be paid attention to is that of natural risks such as wind, rain, storms and other natural disasters which are usually left out of the Security Plan. Many crimes take place prior to or shortly after such an event as your guard will most likely be down. Criminals use such occurrences as a buffer to gain entry into the property.
YOUR SECURITY BEING ASSESSED IN 5 – 7 DIFFERENT LEVELS

- Outside neighborhood within 1km radius
- Outside & inner premises, (property line, fencing, walls)
- Area between yard fence, or walls, and the building (parking, garden, courtyard and back yard)
- Structure of house, building/s and office structure
- Inner security of house, building and office structure
- Security plan
- Assessment of existing appointed security service provider
- Corporate management & personal risk & security
- On-going research, as and when needed.
  All security work on a retainer contract; security plan, SAPS communication, security advisor, security risk assessments, meetings with security companies, watch dog program, security workshop, investigations, cleaning process and on-going support

KEY POINTS THAT MOST SECURITY COMPANIES & BUSINESS / HOMEOWNERS FORGET OR FAIL TO CONSIDER

- Assessment of the Neighbourhood /Surrounding Area of the Property
  This remains a crucial point as crime will generally commence in the area. This is where they come from and where they escape to once the crime has been committed. Factors such as the 'Broken Window Theory' will impact this too.
• **Day / Night Factor**

Often the impact that darkness plays on the situation is overlooked. At night things change greatly and your security can be adversely affected due to the lack of lighting, the provision of good hiding places etc. Rules are not the same as they would be during the daylight hours.

• **Driveway Assessments**

The risk within your driveway is often forgotten. Hotspots within your driveway and property entrance regarding hijackings shall also be uncovered within the assessment.

**COMMON MISTAKES IN SECURITY REVEALED**

• Security cannot be based on guesswork
• Most people do not have time for security – only after the instant where it is too late
• People are not aware of the best means to secure their properties in
• Victims are not in control before or after criminal attack
• Security systems usually do not have enough capacity to handle all risks
• No Security Plans into the future exist
• Security Risk Assessments have never been conducted before
• The lowest bidder is often chosen when providing security
• All these aspects and more will be revealed and thoroughly explained to you within the full assessment
PRE-INSPECTION

Before arriving onsite to do the Security Risk Assessment we shall request any documentation that may assist us in developing a clearer understanding of your security equipment and current procedures. Typically this will include a list of employees (respectively for your home or business property), any agreements you may currently have with your existing Security Service Provider and a full map of the site. This is all done to save you time. Should you not have these documents readily available we shall gain the necessary information through discussions with your chosen representative.

INTERVIEWS

The next step is to conduct a series of interviews with select members of your staff / household with the view of comprehending your specific and unique security challenges. We will meet first with either your Security Manager / Delegated Representative or with the homeowner for a brief tour of the site and an in-depth discussion of approximately 3 – 4 hours needs to be had concerning security procedures.
At a business level we then work with you to establish a clear representational cross section of your employees which will include department heads, senior management members, receptionists, security officials and shipping / receiving personnel.

In the case of a residential home your family members, domestic worker and gardening staff shall be questioned and if required and applicable, so will the Security Service Provider involved in the status of your security.

These interviews will average in 15 minutes to half an hour in length.

SITE INSPECTION

Once the interviews have been concluded a thorough day and night inspection of your site and the surrounding neighbourhood shall be conducted. Additional focus will be given to vulnerable areas such as your driveway, the lobby of the building, loading docks, parking lots, local informal settlements and vacant areas close-by. Time shall be spent observing any activities in and around these areas that may prove relevant to your security status.

THE ACTUAL ASSESSMENT

It remains of the upmost importance that our client base fully understand our independency and that we are non-affiliated to any dealer, manufacturer or vendor of security equipment and hardware or to any supplier or installer within the security sector. We consequently do not receive any form of financial gain when you decide which products to purchase or any part of the implementation or renovation phase of your security.

As stated, the only partnership we have is with you – our client. This allows us to be able to be totally objective and truthful in the assessment of your
present security and we therefore only offer you the highest recommendations to act as security solutions regarding your unique needs and circumstances. It is with pride that we then deliver to you the final result of our professional efforts in written and living form.

CONFIDENTIALITY

Although we would like to share the names and information of the numerous large corporations and businesses we have worked for we are unable to do so. A great emphasis is placed on confidentiality as by admitting we have done an assessment for a certain party will immediately make it clear they there is risk present at that location. No information will ever be divulged regarding our clients, addresses or any other pertinent facts or figures. To be able to do this work all staff members are required to participate in regular polygraph testing to ensure that our client base remains a secret.

BACKGROUND

About 18 years ago André Mundell realized the need for a solution to security issues within South Africa. Despite all the technologies available, the signing of various contracts with Security Providers, the purchase of guard dogs and the installation of alarm systems and beams, home and business owners still fall prey to crime regularly through break-ins, robberies, hijackings etc. It is at this point where he began in earnest to study security in the country in-depth and where the formulation of security solutions originated.

For a period of 21 years André was in the employ of the South African Police Force mainly within the investigation and crime scene unit as a detective for the last 15 years of that time. It is here that he gained the necessary experience in dealing with ‘normal’ crimes but also those committed by syndicates. As he began to realize the specific reoccurring aspects of his line of work, he became fascinated with crime scenes and
began to keep an extensive record of the findings he made there. This is why he is able to do reverse crime engineering and lead you up to the point of where, how and when the crime will happen.

Through his deep investigations and exhaustive research André realized that the need for Security Risk Assessment was present in South Africa, and thus Alwinco was founded in 2006. To date many people believe they are receiving a full Security Risk Assessment when in actual fact only a product assessment is done with limited results. The end user remained uninformed concerning his / her actual state of security and therefore still at risk of becoming a target of crime.

The second problem that André discovered regarding security in South Africa is that the property owners had no control. Most individuals rely too strongly on the Security Guards, the Armed Response Unit, the guard dog in the yard or their security systems and alarms. This is not the complete solution as all these aspects in conjunction only form part of it.

The third issue André identified is that people still maintain the mindset of the 80’s when considering security. Despite all the new technologies and strides taken by security everyone still believes an alarm system and the dog in the yard is the solution. There is a general misconception that criminals are uniformed and it is not heeded that they evolve along with the technology.

We are living in the Information Age and the criminally minded have the same access as we do to the internet and the wealth of information made readily available through it. This knowledge includes the workings of security systems, protocols, procedures etc. Most of the time these offenders have more knowledge about the home or business owners’ alarm systems than 90% of the actual owners do. Furthermore criminals will scout your premises and the surrounding area often for weeks on end before the hit and their tactics are only further advanced by what they search for using the internet. They use all these tools to their greatest advantage.
Since he began conducting Security Risk Assessment André Mundell has made huge and numerous successes in effectively combating crime especially where clients have heeded his professional advice and followed his suggestions by implementing the security plans he wrote for each of them specifically.

South Africa is still in the ground breaking stage regarding real crime prevention but there are at least many safe and happy South Africans who have peace of mind due to the services provided by Alwinco.

Kind regards,

Andre Mundell
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Alwinco: taking security and crime prevention to higher levels

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